HOME PERFORMANCE WITH	I ENERGY STA	AR			2019 GA		
			Rate	Modified	Program Assumptions:		
	Participant	Utility	Impact	TRC	Lifetime (Weighted on Dth)		
	Test	Test	Test	Test	Net-to-Gross (Weighted on Dth)		
	(\$Total)	(\$Total)	(\$Total)	(\$Total)	Install Rate (Weighted on Dth)		
Benefits							
Avoided Revenue Requirements					Program Totals:		
Commodity Cost Reduction	N/A	\$653,555	\$653,555	\$653,555	Total Dth/Yr Saved		
Variable O&M Savings	N/A	\$9,243	\$9,243	\$9,243	Utility Costs per Net Dth/Yr		
Demand Savings	N/A	\$64,742	\$64,742	\$64,742	Net Benefit (Cost) per Gross Dth/Yr		
Subtotal				\$727,539	Non-Energy Benefits Adder per Gross Dth/Yr		
Non-Energy Benefits Adder (20%)				\$145,508	Annual Dth/\$M		
Subtotal	N/A	\$727,539	\$727,539	\$873,047	Total Utility Budget		
					Total MTRC Net Benefits with Adder		
Other Benefits					Total MTRC Net Benefits without Adder		
Bill Reduction - Gas	\$1,105,770	N/A	N/A	N/A			
Participant Rebates and Incentives	\$232,525	N/A	N/A	\$232,525	Utility Program Cost per Net Dth Lifetime		
Incremental Capital Savings	\$0	N/A	N/A	\$0			
Incremental O&M Savings	\$96	N/A	N/A	\$111			
Subtotal	\$1,338,391	N/A	N/A	\$232,636			
Total Benefits	\$1,338,391	\$727,539	\$727,539	\$1,105,683			
Utility Project Costs							
Program Planning & Design	N/A	\$0	\$0	\$0			
Administration & Program Delivery	N/A	\$102,507	\$102,507	\$102,507			
Advertising/Promotion/Customer Ed	N/A	\$0	\$0	\$0			
Participant Rebates and Incentives	N/A	\$232,525	\$232,525	\$232,525			
Equipment & Installation	N/A	\$0	\$0	\$0			
Measurement and Verification	N/A	\$30,000	\$30,000	\$30,000			
Subtotal	N/A	\$365,032	\$365,032	\$365,032			
Utility Revenue Reduction							
Revenue Reduction - Gas	N/A	N/A	\$1,281,281	N/A			
Subtotal	N/A	N/A	\$1,281,281	N/A			
Participant Costs							
Incremental Capital Costs	\$846,868	N/A	N/A	\$981,346			
Incremental O&M Costs	\$0	N/A	N/A	\$0			
Subtotal	\$846,868	N/A	N/A	\$981,346			
Total Costs	\$846,868	\$365,032	\$1,646,313	\$1,346,378			

\$362,508

1.99

(\$918,774)

0.44

(\$240,695) 0.82

A B

С

D

Е

F

G

(\$1M / E)

 $(E \times D)$

(DxF)

(E/A)

 $(F-G) \times D$

GOAL

15.96 years

115.88%

100.0%

19,263

\$18.95

(\$12.50)

\$7.55

52,770

\$365,032 -\$240,695

-\$386,203

\$1.19

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.

\$491,523

1.58

Net Benefit (Cost)

Benefit/Cost Ratio

	Participant Test (\$Total)	Utility Test (\$Total)	Rate Impact Test (\$Total)	Modified TRC Test (\$Total)
Benefits			, ,	
Avoided Revenue Requirements				
Commodity Cost Reduction	N/A	\$689,947	\$689,947	\$689,947
Variable O&M Savings	N/A	\$9,243	\$9,243	\$9,243
Demand Savings	N/A	\$64,742	\$64,742	\$64,742
Subtotal				\$763,931
Non-Energy Benefits Adder (20%)				\$152,786
Subtotal	N/A	\$763,931	\$763,931	\$916,718
Other Benefits				
Bill Reduction - Gas	\$1,040,274	N/A	N/A	N/A
Participant Rebates and Incentives	\$232,525	N/A	N/A	\$232,525
Incremental Capital Savings	\$0	N/A	N/A	\$0
Incremental O&M Savings	\$96	N/A N/A	N/A	\$111
Subtotal	\$1,272,895	N/A	N/A	\$232,636
Total Benefits	\$1,272,895	\$763,931	\$763,931	\$1,149,354
Utility Project Costs				
Program Planning & Design	N/A	\$0	\$0	\$0
Administration & Program Delivery	N/A	\$102,327	\$102,327	\$102,327
Advertising/Promotion/Customer Ed	N/A	\$4,800	\$4,800	\$4,800
Participant Rebates and Incentives	N/A	\$232,525	\$232,525	\$232,525
Equipment & Installation	N/A	\$0	\$0	\$0
Measurement and Verification	N/A	\$30,000	\$30,000	\$30,000
Subtotal	N/A	\$369,652	\$369,652	\$369,652
Utility Revenue Reduction				
Revenue Reduction - Gas	N/A	N/A	\$1,205,429	N/A
Subtotal	N/A	N/A	\$1,205,429	N/A
Participant Costs	*****			****
Incremental Capital Costs	\$846,868	N/A	N/A	\$981,346
Incremental O&M Costs	\$0	N/A	N/A	\$0
Subtotal Total Costs	\$846,868 \$846,868	N/A \$369,652	N/A \$1,575,081	\$981,346 \$1,350,998
Net Benefit (Cost)	\$426,027	\$394,280	(\$811,149)	(\$201,644)
/ /	. ,		(- / /	(" / /
Benefit/Cost Ratio	1.50	2.07	0.49	0.85

Note: Dollar values represent present value of impacts accumulated over the lifetime of the measures.

2020 GAS		GOAL
Program Assumptions:		<u>.</u>
Lifetime (Weighted on Dth)	A	15.96 years
Net-to-Gross (Weighted on Dth)	В	115.88%
Install Rate (Weighted on Dth)	С	100.0%
Program Totals:		
Total Dth/Yr Saved	D	19,263
Utility Costs per Net Dth/Yr	E	\$19.19
Net Benefit (Cost) per Gross Dth/Yr	F	(\$10.47)
Non-Energy Benefits Adder per Gross Dth/Yr	G	\$7.93
Annual Dth/\$M	(\$1M / E)	52,111
Total Utility Budget	(E x D)	\$369,652
Total MTRC Net Benefits with Adder	(DxF)	-\$201,644
Total MTRC Net Benefits without Adder	(F-G) x D	-\$354,431
Heller December Control Not Del L'Orden	(E / A)	e1 20
Utility Program Cost per Net Dth Lifetime	(E/A)	\$1.20